



# Vision Online



“Our Vision is your Vision”

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## Direct Deposit Commission Checks

### INSIDE THIS ISSUE

- 1 Direct Deposit
- 1 Vision Signature Pads
- 2 Insuror Atlas Updates
- 3 Adding Value

Waiting for your commission checks to arrive by mail can sometimes be inconvenient and time consuming. How would you like to have your commission in your account by the 5<sup>th</sup> of every month? Enroll today in Vision's Direct Deposit Program to experience the ease of an electronic deposit of your commission check. With Vision's Direct Deposit you will still receive your statement through the mail and an E-mail confirmation of the funds being transferred to your account.

To enroll in Vision's Direct Deposit Program go to

<http://www.insuroratlasc.com/vision.asp>

and download the Direct Deposit form and fax to 915-629-4110.

## Vision Signature Pads



Due to the great demand and success of the Vision Signature Capture Pads, we are temporarily out of them. However our supplier will be shipping more signature capture pads to us in early February. If you would like for us to reserve any for you, please contact us so we may put a hold on them for you.

Join the many Vision agents that have discovered the ease of paperless transactions. For more information or to place your order for one, call us at 915-629-5185 or 1-877-987-7466 EXT 5185.



## Adding Value

By Chuy Cazares



Hello everyone. In our pursuit of developing partnerships with our agents, I am asking for your opinion. Most of us compete on price only. I suggested in last month's newsletter to add value to your agency in order to separate yourself from the competition. I am trying to do the same with Vision. How do I best accomplish this? I thought of holding some sales training classes in Spanish for those of you that have Spanish speaking CSR's. I see a lot of training material and courses, but none are available in Spanish. With this I think Vision can help you add the value of a professional sales presentation to your agency as opposed to offering the common quote of price only. I am asking for your suggestion or ideas on how Vision can become your lead company. Please send your comments to me at [flccazares@whc.net](mailto:flccazares@whc.net). I always value and enjoy what you have to say and I eagerly await your

